

# **impact of a 10 ppm sulphur specification for transport fuels on the EU refining industry**

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**ABSTRACT**

Production of road fuels to a 10 ppm sulphur specification is feasible but costly both in terms of refinery investments and CO<sub>2</sub> emissions. Other fuel properties would not be significantly affected.

**KEYWORDS**

Sulphur, CO<sub>2</sub> emissions, cost, diesel fuel, gasoline, LP model, energy consumption, refinery, oil industry

**NOTE**

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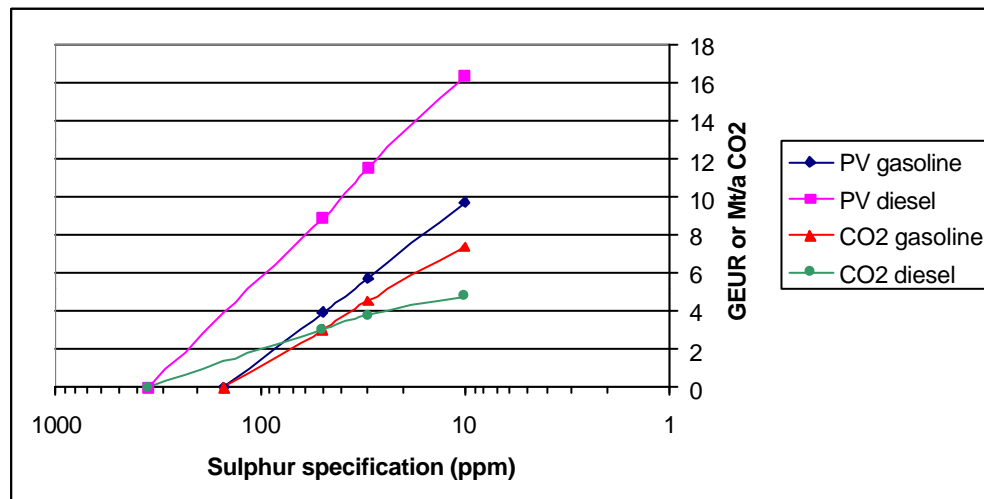
## SUMMARY

In May 2000 the EU Commission launched a consultation on the need to reduce the sulphur content of petrol and diesel fuels below the level of 50 ppm already mandated for 2005 to a value of 30 or 10 ppm. In the context of its response, CONCAWE carried out this study to estimate the consequences for the EU refining industry in terms of additional costs as well as carbon dioxide emissions.

The study followed the established CONCAWE methodology whereby new product specifications are met by refinery investments while the projected demand is fully met.

The main conclusions of the study are as follows:

- Production of road fuels down to a specification of 10 ppm sulphur is feasible with already existing or emerging refinery technologies.
- Other fuel properties would not be noticeably affected with the exception of small reductions of the average olefins content of gasolines and polyaromatics content of diesels.
- The additional Present Value (PV) costs to the refining industry to reduce the sulphur limit for both fuels from 50 to 10 ppm would be in the region of 13.3 GEUR and the additional carbon dioxide emissions would represent around 6% of the total emissions of EU refineries. These figures are of a similar order of magnitude than those found in the context of Auto-Oil I to reduce sulphur from the current levels down to 50 ppm. The costs related to a 30 ppm limit would be around 4.4 GEUR. The figure below shows the cumulative costs and CO<sub>2</sub> emissions from the present sulphur specification down to the 10 ppm limit.



- Virtually every refinery would require new processing facilities. This would be likely to stretch resources and sufficient lead-time would be necessary to allow for orderly design, procurement, engineering and construction of the new plants.
- In reality, individual refiner's strategies could lead to under-investment and supply/demand imbalances.

## 1. INTRODUCTION

In May 2000 the EU Commission launched a consultation on the need to reduce the sulphur content of petrol and diesel fuels below the level of 50 ppm already mandated for 2005 to a value of 30 or 10 ppm.

In the context of its response, CONCAWE carried out a study to estimate the consequences for the EU refining industry in terms of additional costs as well as carbon dioxide emissions.

The objectives, methodology and results of this study are discussed in this report. Note that further modelling work was carried out after the submission to the Commission and the cost and CO<sub>2</sub> emissions figures published in this report are higher than those included in the submission. The conclusions are, however, not affected.

## 2. OBJECTIVES AND SCOPE

The objective of the study was to estimate the changes required in the EU-15 refining Industry to comply with a reduction of the road fuels sulphur specification from 50 to 30 or to 10 ppm while meeting the projected future EU-15 demand in terms of:

- New investments,
- Incremental operating costs,
- Incremental energy consumption,
- Incremental carbon dioxide emissions.

In addition the study aimed at estimating the impact of the sulphur reduction on other road fuels properties.

### 3. METHODOLOGY

The CONCAWE methodology for such studies has been described in detail in an earlier report (ref. 1). The main elements are highlighted below:

The first guiding principle for such studies is to ensure, wherever possible, that the effects of a change are studied at the exclusion of all other changes or, in other words, all else being equal.

Changes in product quality are achieved by investing in new facilities while meeting a constant demand and having access to an essentially constant feedstock slate. The necessary changes are absorbed by a single marginal crude oil. Methanol import is allowed for the manufacture of MTBE or TAME from otherwise refinery streams. MTBE import is also allowed. Suitably scaled grassroots investment costs of 400 MUSD for a 500 kt/a methanol plant and 350 MUSD for 500 kt/a for MTBE are then included in the total investment costs. Import/exports are not allowed beyond what is reasonably expected for the base case. Allowing fluctuations in demand, additional import/exports and/or major shifts in the feedstock slate would require a wide range of assumptions based on economic scenarios. Our approach, where supply and demand are essentially fixed, is transparent and the results are insensitive to such scenarios.

In reality a mixture of investment and trading options would be used. Such trading options would either be only temporary solutions or, if sustainable long-term, would be compensated in cost terms by changes in price differentials. In other words market forces would then ensure that the global cost remains more or less the same.

The starting point is generally the current state of the refining industry and a base scenario for future product demand and specifications. The base case aims at establishing the investments required to satisfy the base scenario. Introduction of a further requirement (e.g. a tighter specification) establishes an alternative case. The cost of the extra measure is then assessed as the differential between alternative and base case.

#### 3.1. MODELLING

To arrive at the minimum required investment costs, CONCAWE uses a suite of models including a two-tier Linear Program (LP) and a spreadsheet-based model.

The first level LP model represents the EU-15 as seven regions<sup>1</sup> each having a single refinery with the aggregated capacity of all actual refineries in that region. A demand scenario is established for each region and a total EU-15 feedstock diet is fixed together with total EU-15 imports/exports of components and finished products. Networking possibilities between regions (and between refineries in each region) and transfer costs for components and product exchange are set on the basis of the actual infrastructure in place. The model then optimises the distribution of the available feedstocks between the regions.

The second level LP model represents each region separately in the form of four refineries with different configurations i.e. "Simple", "Catalytic cracking" (CC),

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<sup>1</sup> SCA-Scandinavia (Denmark, Sweden, Finland), UKI-UK/Ireland, BEN-Benelux, GEA -Germany/Austria, FRA-France, SPP-Spain/Portugal, ITG-Italy/Greece

“Hydrocracking” (HC) and both CC and HC. Each refinery has the aggregate capacities of the actual refineries in that group. The feedstocks, component import/export and demand for each region are allocated according to the results of the first level model. Some product specifications are specific to a region (e.g. cold properties of gasoils). Each regional model is used to study the impact of e.g. a product specification change, starting from a base case.

The mass demand for gasoline is adjusted to reflect the different heating values of components. This refinement has so far not been included for diesel inasmuch as fluctuations are small. This may need to be introduced for future studies e.g. related to large changes in density.

The output of each regional model is analysed in a spreadsheet model in order to estimate the investment costs corresponding to the required plant capacity changes. One of the considerations is whether new plants are likely to be built in each refinery or whether a single large plant would be built in one refinery while more component exchanges would take place. The logic built into the model is the result of the Industry’s experience. Generally treating plants are not shared and are built in each relevant refinery. Costly conversion plants such as catalytic crackers or hydrocrackers are only economic with a sufficiently large capacity as a result of which the decision of one refiner to go ahead with such a plant will probably preclude investments in similar plants in the region unless/until sufficient demand is forthcoming.

### **3.2. TOTAL COSTS**

The investment cost for the new plants is calculated on the basis of standard capital costs and suitable scaling factors. Costs associated to “external” plants (e.g. methanol imports) are also taken into account and so are extra operating costs such as those related to fuel additivition. Costs are expressed in money of 1998. The total cost to the Industry is expressed as a Present Value calculated with simplifying assumptions. The capital is deemed to be expended in one single year and the new plants have an economic life of 15 years. The present value is expressed in money of the year in which the capital is invested. Constant yearly operating costs are incurred to which a real-terms 7% discount rate is applied. According to these assumptions and in line with a practice initiated during the first Auto-Oil programme, the present value of the operating costs is calculated by multiplying the yearly figure by a factor of 9.75. The resulting Present Value (PV) is then calculated as:

$$PV = \text{Capital cost} + 9.75 \times \text{Annual Operating cost}$$

Costs are expressed in US Dollars in the model and have been converted into Euros at an exchange rate of 0.95 EUR/USD.

### **3.3. CARBON DIOXIDE EMISSIONS**

The extra carbon dioxide emissions relevant to a specific change are calculated on the basis of the incremental global carbon input required to achieve that change i.e. essentially extra energy usage which translates into extra intake of crude oil and other feedstocks. The figures therefore include all consequences of the desired change on the operation of the refineries as well as compositional changes of the fuels. They do not take account of any improvement of the end-use efficiency enabled by the quality change of the fuel.



#### 4. BASE CASE

This study was based on a demand scenario for the year 2010, meant to represent the period 2005-2015. This scenario was used throughout the Auto-Oil II process and is based on pre-Kyoto forecasts obtained from the EU Commission. Some modifications were made to the original EU data to incorporate the views of the Oil Industry, the main one being an increase of the diesel volumes compensated by a decrease of gasoline volumes. The regional and total EU-15 “call on refineries” are summarised in **Table 1**. More details, including the actual supply/demand balance in 1998 can be found in **Appendix 1 and 2**. The total EU product demand remains essentially unchanged from the current value (some 625 Mt/a) although individual product demands vary significantly. There is growth for all road fuels and particularly for diesel and jet fuel. Heating oil and heavy fuel oils regress.

**Table 1** EU-15 and regional call on refineries 2010 (Mt/a)

|               | SCA         | UKI         | BEN         | GEA          | FRA         | SPP         | ITG          | EU-15        |
|---------------|-------------|-------------|-------------|--------------|-------------|-------------|--------------|--------------|
| Gasoline      | 9.2         | 29.9        | 10.6        | 27.3         | 19.2        | 14.9        | 21.7         | <b>132.8</b> |
| Jet/kerosene  | 2.0         | 14.5        | 7.3         | 8.6          | 5.9         | 5.9         | 5.7          | <b>49.9</b>  |
| Diesel        | 8.7         | 21.1        | 16.3        | 25.9         | 22.3        | 24.0        | 36.8         | <b>155.1</b> |
| Other Gasoils | 8.1         | 5.0         | 11.0        | 28.9         | 13.5        | 5.0         | 8.2          | <b>79.7</b>  |
| Fuel oil      | 5.5         | 9.6         | 2.3         | 5.7          | 9.3         | 8.9         | 14.2         | <b>55.5</b>  |
| Others        | 3.4         | 13.7        | 28.8        | 20.9         | 17.0        | 19.8        | 23.8         | <b>127.4</b> |
| <b>Total</b>  | <b>36.9</b> | <b>93.8</b> | <b>76.3</b> | <b>117.3</b> | <b>87.2</b> | <b>78.5</b> | <b>110.4</b> | <b>600.4</b> |

Note: The figures include international bunkers but exclude refinery fuel and loss as well as some 40 Mt/a of chemicals feedstocks, LPG and petroleum coke not considered as call on refineries, e.g. supplied directly as crude condensate or direct imports.

Within the main product categories, grade volumes are adjusted for each region to reflect the Industry forecasts (e.g. for 98 RON super-gasoline).

The base case road fuels specifications are those currently mandated for 2005 in the EU (**Table 2**). The road fuels sulphur specification is therefore 50 ppm, reduced from the current values of 350 for diesel and 150 for gasoline.

**Table 2** Base case critical road fuels specifications

| Product         |                   | Gasoline | Diesel   |
|-----------------|-------------------|----------|----------|
| Sulphur         | ppm               | 50 max.  | 50 max.  |
| Density         | kg/m <sup>3</sup> |          | 845 max. |
| Total Aromatics | % vol             | 35 max.  |          |
| Cetane Index    |                   |          | 46 min.  |
| Cetane number   |                   |          | 51 min.  |
| T95             | °C                |          | 360 max. |

It is generally recognised that North Sea production will slowly decline, particularly from older fields while newer fields tend to yield more naphthenic crudes (light, low sulphur but with high density). The crude oil slate available to EU refiners will slowly shift to more naphthenic low sulphur crudes and overall to heavier, more sulphurous crudes. This trend is incorporated into the crude slate deemed to be available in 2010 (**Table 3**). It must be noted that the crudes mentioned are to be regarded as generic crudes meant to represent the typical quality of crudes from a certain origin. This simplification, essential to limit the scope of the modelling work, is considered to be acceptable for this type of study.

**Table 3** Current and projected EU-15 crude slate (Mt/a)

|                              |                    |       | 1998 | 2010 |
|------------------------------|--------------------|-------|------|------|
| <b>Slate composition</b>     |                    |       |      |      |
| <i>Category</i>              | <i>Proxy crude</i> | %m    |      |      |
| Low sulphur light            | Brent              |       | 52   | 28   |
| Low sulphur light naphthenic | Nig. Forcados      |       | 8    | 16   |
| Medium Sulphur               | Iran Light         |       | 13   | 20   |
| High sulphur heavy           | Kuwait             |       | 27   | 35   |
| Condensate                   | Algerian           |       | 0    | 2    |
| Total                        |                    | Mt/a  | 628  | 621  |
| <b>Average properties</b>    |                    |       |      |      |
| Density                      |                    | d15/4 | 0.85 | 0.86 |
| API gravity                  |                    |       | 34.9 | 33.5 |
| Sulphur                      |                    | %m    | 1.03 | 1.27 |
| Atm. Residue yield           |                    | %moc  | 42.2 | 42.8 |

The investments required to cater for the changes of the demand, more stringent product specifications and the changes in the crude slate are incorporated into the base case.

## 5. ASSUMPTIONS AND MODELLING OPTIONS

### 5.1. SULPHUR TARGET

A distinction is made between product specifications and the actual levels required at the refinery gate to cover for possible contamination in the distribution systems and/or the reproducibility of the analytical methods. In order to guarantee a 10 ppm sulphur level at the pump, it is considered that refineries would have to produce at a level of 7 ppm. This was further reduced to 6 ppm for Spain and Portugal to recognise the importance of pipeline transportation in that area. Similarly a 30 ppm specification was deemed to require 25 ppm at the refinery gate. The base case specification of 50 ppm is deemed to translate into a 40 ppm market average.

### 5.2. GASOLINE

In previous studies most gasoline components of non-catalytic-cracking origin were considered sulphur-free. For the very low levels of sulphur considered in this study this had to be reviewed. Accordingly only reformates and isomerates are now considered as sulphur-free while, in line with experience, the sulphur content of other components such as alkylates is set at 3 ppm. The bulk of the sulphur remains of course in gasolines from catalytic crackers (FCC gasolines) and from various returns from petrochemical plants.

Sulphur removal from FCC gasolines with minimum octane loss and olefins saturation has been the subject of much research in recent years and a large number of processes are currently in various stages of development. A number of options are available in the model for processing of FCC gasolines and chemical returns. Details are given in **Appendix 3**. Although the scheme in our model does not incorporate all processes available, its flexibility is sufficient to arrive at realistic investment costs and product quality estimates.

In order to fully internalize all investments and CO<sub>2</sub> emissions, MTBE imports were not allowed beyond what is required in the base case. Methanol imports for internal MTBE production were, however, allowed.

### 5.3. DIESEL

The ability of conventional hydrodesulphurisation units to deliver very low levels of sulphur is strongly dependent of their original design particularly with regards to hydrogen partial pressure which has a major influence on both the ultimate level of desulphurisation achievable and the life of the catalyst. Another essential parameter is the heaviness of the feed as the heavier molecules are, as a rule, more difficult to desulphurise.

It is CONCAWE's view that it is now possible to design a new single-stage hydrodesulphurisation plant that will produce gasoils with less than 10 ppm sulphur with a state-of-the-art but otherwise conventional desulphurisation catalyst operating at a total pressure level in the region of 65 bar. Noble metals catalyst systems are not required for this purpose. This has two major consequences.

Firstly it implies that existing units can be retrofitted to produce ultra low sulphur products. As they generally operate at a somewhat lower pressure

level and higher space velocities, this will be at the cost of a significant loss of capacity (the more so as the operating pressure decreases and the feed heaviness increases).

Secondly it follows that deep desulphurisation can be achieved without large hydrogen addition that would lead to major changes to other gasoil properties such as density, aromatics and cetane number. Yield loss is also not significantly more than for base case desulphurisation.

The processing options for gasoil available in the model are shown in **Appendix 4**.

It must be realised, however, that such deep desulphurisation plants would need to reduce the typical feed sulphur level by three to four orders of magnitude. This would require a higher level of reliability than hitherto necessary especially as even a slightly off-target product could not be blended away for lack of any blending component with a lower sulphur content. Very small amounts of cross-contamination with other -high sulphur- refinery streams would also have immediate consequences on the quality of the ultra-low sulphur product. For these reasons our modelling includes a 7.5% desulphurisation over-capacity as well as costs for storage and reprocessing of 16 days of annual production. The details of this calculation are given in **Appendix 5**.

Although the bulk properties of the desulphurised gasoils would not be much affected, certain performance properties certainly would. This is particularly the case for lubricity, conductivity and oxidation stability, all of which are affected by the loss of most polar compounds that occurs during deep desulphurisation. This can, as a rule, be compensated for by extra additivation, the cost of which has been taken into account in our modelling.

## 6. RESULTS

By 2005 EU refineries will already have invested heavily to meet the 50 ppm sulphur specification as well as the 35% aromatics limit for gasoline mandated for that year. A further reduction to 10 ppm would be far from trivial and would require significant additional investments. It must be realised that, although small in absolute terms, the refinery product sulphur target would in fact be reduced by nearly one order of magnitude (from say 40 to 6-7 ppm), a major change in terms of e.g. catalyst performance.

Already commercially proven technologies make it possible to produce gasolines and diesel fuels with ultra low levels of sulphur with limited effects on either yields or other product properties. Emerging technologies will further improve on this. This is, however, at a cost both in terms of investments and of energy consumption and corresponding carbon dioxide emissions.

### 6.1. GASOLINES

Investments would be concentrated in refineries with a catalytic cracker and also in facilities that use chemical return streams. New plants would include splitters and various treating processes, a number of which are currently, either in the last stage of development or in the early phase of commercialisation. At this time there is no reason to believe that any of these processes will provide a genuine breakthrough in terms of investment cost. Olefins saturation and octane loss will be limited but not eliminated altogether so that some form of octane compensation mechanism will be required at the cost of some energy consumption.

There would be a small reduction of the average olefins content of gasolines, estimated at 2-3% by our model. This number reflects the current state of the technology. Technologies may further progress in the coming years to such an extent that the removal of sulphur may become possible with very little olefins saturation so that this number should become smaller. It must in any case be stressed that this would be an average figure. Some individual refineries would still have enough flexibility to reformulate their blends without significant olefin reduction. This should therefore not be construed as grounds for reducing the olefin specification, which would only further limit the flexibility and therefore increase the costs of some refineries. It must also be noted that any mandated reduction in olefins content creates additional strain on the already constraining aromatics specification, as these two groups of compounds are the main sources of octane.

Other gasoline properties would be largely unaffected although the octane compensation mechanisms, typically involving a combination of reformate and MTBE, would further stretch the ability of refineries to meet aromatics and volatility specifications. MON would still be universally constraining while RON would become limiting in an increasing number of refineries.

### 6.2. DIESEL

In order to meet the 10 ppm diesel specification, virtually every EU refinery would need to invest in additional hydrodesulphurisation capacity or at least in a major revamp of existing plants. The scope for this is likely to be limited, as most facilities will already be stretched to meet the current or 2005 limit. As explained in section 5.3 we expect refiners to build-in some spare capacity to cover for more frequent

plant upsets and reprocessing associated to the very high levels of desulphurisation and to the lack of sulphur sinks.

Generally these additional plants would not consume much more energy than existing ones while the extra hydrogen consumption would be small. For that reason additional CO<sub>2</sub> emissions would be relatively limited. Investments would be high.

Bulk diesel properties such as density, cetane and total aromatics would not be much affected. A small overall reduction of polyaromatics is to be expected although individual levels would still be very much influenced by other factors such as the origin of the crude oil used.

Performance properties such as lubricity, conductivity and oxidation stability would definitely suffer, as deep desulphurisation would remove most of the polar compounds that contribute to such performance. This would have to be compensated by extra additivation at a cost that we have estimated at 1 USD/t of finished diesel equivalent to some 150 MUSD/a for the EU Industry. It must in addition be noted that the very low conductivity of ULS fuels would call for handling precautions not generally associated with today's road fuels. Even with additivation all handling procedures would need to be reviewed to ensure that the appropriate safety rules are respected in terms of velocities during transfers and allowance for residence times in storage tanks to dissipate electrostatic charges built up after completion of a transfer.

### 6.3. OVERALL COSTS AND CARBON DIOXIDE EMISSIONS

**Table 4** presents the estimated cost and carbon dioxide emissions data for changing the sulphur specification of each fuel from 50 to 30 and 10 ppm as well as for both fuels simultaneously. The figures, previously found in the context of Auto-Oil I to reduce sulphur from the current level to 50 ppm, are also included for comparison (the figures presented here are for sulphur reduction only, i.e. exclude the effect of gasoline aromatics reduction).

**Table 4** Refinery costs and CO<sub>2</sub> emissions

**Present value of costs (GEUR)**

| Sulphur specification (ppm) | From To | Current(*) | 50  | 10   |
|-----------------------------|---------|------------|-----|------|
| Gasoline                    |         | 3.9        | 1.8 | 5.8  |
| Diesel                      |         | 8.9        | 2.6 | 7.5  |
| <i>Total (separate)</i>     |         | 12.8       | 4.4 | 13.3 |
| Gasoline <u>and</u> diesel  |         | 12.3       |     | 13.5 |

**CO<sub>2</sub> emissions**

|  |  | Current(*) | 30 ppm S | 10 ppm S |
|--|--|------------|----------|----------|
| Mt/a   |  | 50         |          |          |
| Gasoline   |  | 3.3        | 1.5      | 4.3      |
| Diesel   |  | 3.0        | 0.8      | 1.8      |
| <i>Total (separate)</i>                              |  | 6.3        | 2.3      | 6.1      |
| Gasoline <u>and</u> diesel                           |  | 6.4        |          | 6.5      |
| % of total CO <sub>2</sub> emissions from road fuels |  |            |          |          |
| Gasoline   |  | 0.35       | 0.16     | 0.46     |
| Diesel   |  | 0.32       | 0.08     | 0.19     |
| <i>Total (separate)</i>                              |  | 0.67       | 0.25     | 0.65     |
| Gasoline <u>and</u> diesel                           |  | 0.68       |          | 0.69     |

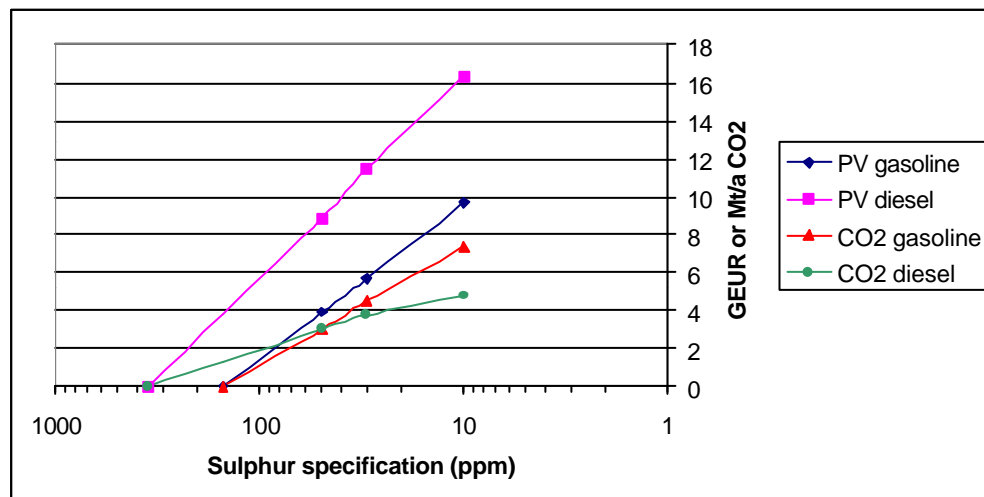
(\*) 150 ppm for gasoline and 350 ppm for diesel

Notes:

- CO<sub>2</sub> emissions from EU refineries are in the order of 100 Mt/a. A move from 50 to 10 ppm sulphur for road fuels would correspond to an increase of some 6.5%.
- The figures relative to the reduction from current levels to 50 ppm were derived from a slightly different base case. As a result they are somewhat underestimated.

**Figure 1** shows the cumulative costs from the current specification down to the 10 ppm limit. The costs as well as the CO<sub>2</sub> emissions increase exponentially as the sulphur specification decreases, the law of diminishing returns applying.

**Figure 1** Cumulative refinery costs and CO<sub>2</sub> emissions



The type of plants required to achieve ULS gasoline and diesel are fundamentally different and we see no logical reason for significant synergies between the two fuels. This is indeed supported by our model, which suggests essentially additive costs and CO<sub>2</sub> emissions. In fact at 10 ppm, our model suggests a modest antagonism between the two measures. When both fuels are dealt with simultaneously, both the costs and the CO<sub>2</sub> emissions are somewhat greater than those for each individual fuel added together.

Details of the new investments and costs per region are given in **Appendix 6**.

It must be noted that such major investments in similar plants in the majority of refineries would require a suitable lead-time to allow orderly design engineering, procurement and construction. Under normal circumstances a typical refinery investment project takes two to three years from conception to start-up and high demand for similar plants could stretch resources for all related activities. This is particularly so as the US refining industry may be faced with a similar target more or less simultaneously and some of the rest of the world may follow suit.

This study assumes the issue to be fully resolved internally within the EU through a co-ordinated investment approach. If virtually all refiners would need to somehow adapt their operation, each company would, in reality, have their own views and make their own decisions. The sum of individual assumptions is unlikely to reflect reality and this could result in unbalanced supply/demand for instance through over-reliance on imports or on low-sulphur crudes. In this way a mandated universal introduction could result in supply disturbances.



**7. REFERENCES**

1. CONCAWE (1999) EU oil refining industry costs of changing gasoline and diesel fuel characteristics. Report No. 99/56. Brussels: CONCAWE

**APPENDICES**

1. 1998 EU-15 petroleum products demand
2. EU-15 and regional call on refineries (2010 base case)
3. FCC gasoline and chemical returns processing scheme
4. Gasoils processing scheme
5. Calculation of costs for security of supply for diesel
6. Incremental investments, operating costs and CO<sub>2</sub> emissions per region

**APPENDIX 1****1998 EU-15 PETROLEUM PRODUCTS DEMAND**

| <b>Region</b> | <b>SCA</b>  | <b>UKI</b>  | <b>BEN</b>  | <b>GEA</b>   | <b>FRA</b>  | <b>SPP</b>  | <b>ITG</b>   | <b>EU-15</b> |
|---------------|-------------|-------------|-------------|--------------|-------------|-------------|--------------|--------------|
| Gasoline      | 7.9         | 23.2        | 7.2         | 32.7         | 14.6        | 11.0        | 22.9         | <b>119.5</b> |
| Jet/kerosene  | 2.2         | 13.4        | 5.3         | 6.9          | 5.4         | 4.3         | 5.4          | <b>42.9</b>  |
| Diesel        | 6.8         | 18.4        | 10.9        | 31.1         | 27.9        | 18.0        | 19.8         | <b>132.9</b> |
| Gas oil       | 8.0         | 9.0         | 10.2        | 37.3         | 16.7        | 8.7         | 13.7         | <b>103.6</b> |
| Fuel oil      | 8.0         | 8.2         | 17.1        | 9.3          | 6.9         | 15.8        | 33.8         | <b>99.1</b>  |
| Other         | 7.3         | 12.4        | 14.4        | 32.5         | 19.8        | 18.8        | 19.3         | <b>124.5</b> |
| <b>Total</b>  | <b>40.2</b> | <b>84.6</b> | <b>65.1</b> | <b>149.8</b> | <b>91.3</b> | <b>76.6</b> | <b>114.9</b> | <b>622.5</b> |

Note: The figures include international bunkers but exclude refinery fuel and loss.

## APPENDIX 2

EU-15 AND REGIONAL CALL ON REFINERIES (Mt/a)  
2010 BASE CASE

| Region            | SCA  | UKI  | BEN  | GEA   | FRA  | SPP  | ITG   | EU-15 |
|-------------------|------|------|------|-------|------|------|-------|-------|
| Crude             |      |      |      |       |      |      |       |       |
| Brent             | 4.5  | 48.3 | 0.9  | 28.8  | 28.3 | 26.6 | 35.1  | 172.5 |
| Iranian           | 6.2  | 15.6 | 6.0  | 13.0  | 18.0 | 26.6 | 36.0  | 121.4 |
| Kuwait            | 8.8  | 22.0 | 50.1 | 40.2  | 28.9 | 20.7 | 45.4  | 216.1 |
| Nigerian          | 17.1 | 11.2 | 22.1 | 25.7  | 13.9 | 9.5  | 1.3   | 100.8 |
| Algerian          | 1.9  | 1.8  | 0.5  | 5.1   |      |      | 1.0   | 10.3  |
| Total             | 38.5 | 98.9 | 79.6 | 112.8 | 89.1 | 83.4 | 118.8 | 621.1 |
| Other feedstocks  |      |      |      |       |      |      |       |       |
| MTBE              | 0.2  | 0.4  | 0.0  | 0.2   | 1.3  | 0.3  | 0.2   | 2.6   |
| BTX return        | 0.2  | 0.1  | 0.5  | 0.2   | 0.4  | 0.3  | 0.7   | 2.4   |
| Gas oil component | 1.3  |      |      | 10.4  | 3.3  |      |       | 15.0  |
| Methanol          |      | 0.2  | 0.1  | 0.0   | 0.2  | 0.1  | 0.3   | 0.9   |
| Natural gas       |      |      | 2.0  | 0.5   |      |      |       | 2.5   |
| Chemical Returns  | 0.2  | 0.5  | 0.3  | 3.6   | 1.3  | 1.1  | 1.0   | 8.0   |
| FCC/HC feed       |      | 3.5  |      | 0.8   |      |      |       | 4.3   |
| Total             | 1.9  | 4.7  | 2.9  | 15.7  | 6.5  | 1.8  | 2.2   | 35.7  |
| Products          |      |      |      |       |      |      |       |       |
| Gas/LPG           | 0.4  | 1.4  | 2.1  | 4.8   | 3.0  | 3.4  | 4.6   | 19.7  |
| Naphtha           | 0.7  | 2.2  | 4.9  | 8.1   | 5.2  | 4.3  | 9.9   | 35.3  |
| Gasoline 93 exp.  | 0.0  | 1.0  | 5.0  | 0.0   | 1.0  | 1.0  | 0.0   | 8.0   |
| Gasoline 98       | 0.0  | 1.2  | 0.0  | 1.4   | 4.8  | 2.1  | 0.0   | 9.5   |
| Gasoline 95       | 9.2  | 28.7 | 10.6 | 21.8  | 14.4 | 12.8 | 21.7  | 119.2 |
| Gasoline 92       | 0.0  | 0.0  | 0.0  | 4.1   | 0.0  | 0.0  | 0.0   | 4.1   |
| Jet/kerosene      | 2.0  | 14.5 | 7.3  | 8.6   | 5.9  | 5.9  | 5.7   | 49.9  |
| Diesel            | 8.7  | 21.1 | 16.3 | 25.9  | 22.3 | 24.0 | 36.8  | 155.1 |
| Other gasoils     | 8.1  | 5.0  | 11.0 | 28.9  | 13.5 | 5.0  | 8.2   | 79.7  |
| Fuel oil          | 5.5  | 9.6  | 2.3  | 5.7   | 9.3  | 8.9  | 14.2  | 55.5  |
| Bunker fuel       | 0.5  | 2.8  | 14.5 | 1.7   | 2.1  | 3.6  | 4.0   | 29.2  |
| Other             | 1.6  | 5.6  | 1.5  | 5.3   | 5.0  | 7.1  | 4.3   | 30.4  |
| Sulphur           | 0.2  | 0.7  | 0.8  | 1.0   | 0.7  | 0.4  | 1.0   | 4.8   |
| Total             | 36.9 | 93.8 | 76.3 | 117.3 | 87.2 | 78.5 | 110.4 | 600.4 |
| Ref. Fuel & Loss  | 3.5  | 10.0 | 6.4  | 10.9  | 8.1  | 6.9  | 10.6  | 56.4  |

Note: Some 25 Mt/a of naphtha, 10 Mt/a of Gas/LPG and 5 Mt/a of petroleum coke not considered as call on refineries, e.g. supplied directly as crude condensate or direct imports.

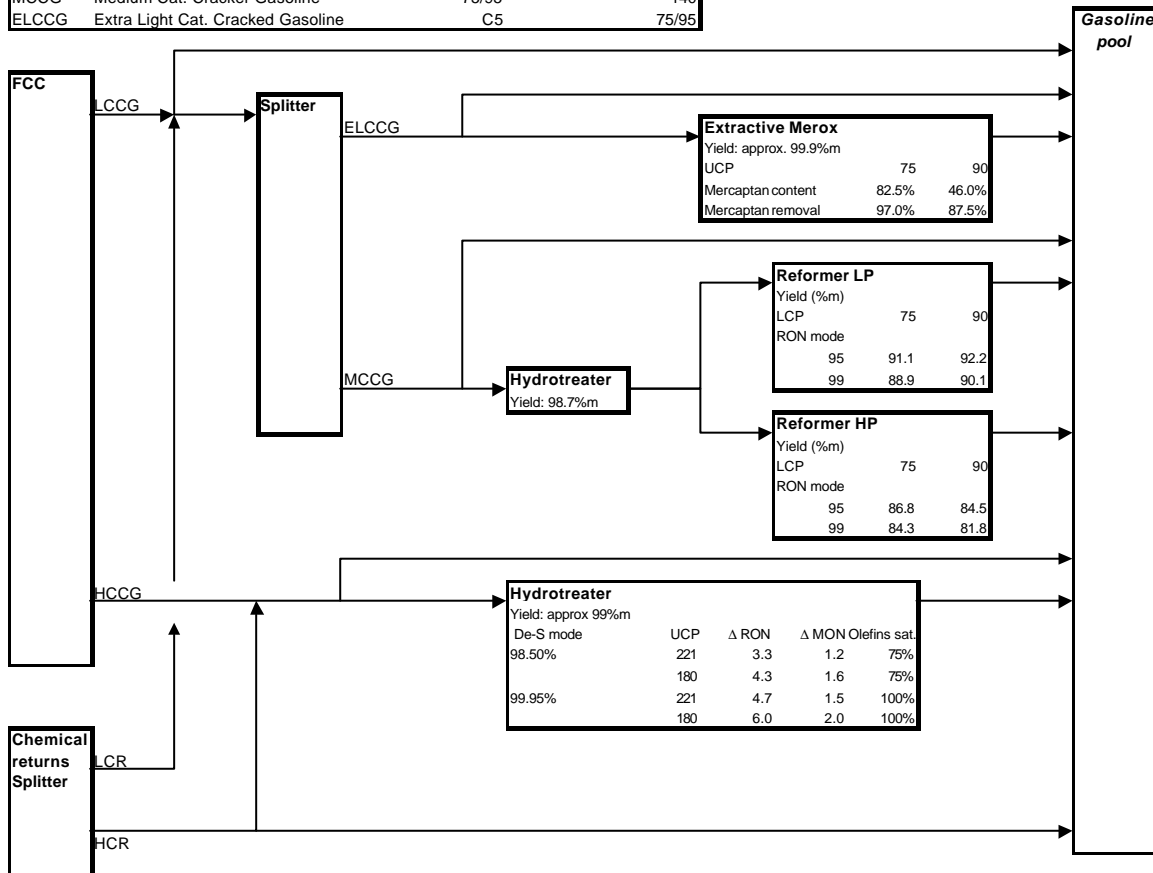
**APPENDIX 2** *cont'd*

| <b>Region</b>         | <b>SCA</b> | <b>UKI</b>  | <b>BEN</b>   | <b>GEA</b>  | <b>FRA</b> | <b>SPP</b>  | <b>ITG</b>   | <b>EU-15</b> |
|-----------------------|------------|-------------|--------------|-------------|------------|-------------|--------------|--------------|
| Import/Export balance |            |             |              |             |            |             |              |              |
| Gas/LPG               | -0.2       |             |              |             |            | 0.2         |              | 0.0          |
| Naphtha               |            | -0.1        | -0.5         | 6.7         | 0.1        |             | -6.2         | 0.0          |
| Gasoline 93 exp.      |            | -1.0        | -5.0         |             | -1.0       | -1.0        |              | -8.0         |
| Gasoline 98           |            | -1.2        |              | 1.2         |            |             |              | 0.0          |
| Gasoline 95           | 0.8        | 1.2         | -1.4         |             |            |             | -0.6         | 0.0          |
| Jet/kero              | 0.7        | 1.3         | -2.0         |             |            |             |              | 0.0          |
| AGO                   | -1.7       | -1.5        | -6.0         | 4.9         | 11.1       |             | -6.8         | 0.0          |
| Gas oil               |            |             | -0.3         | 2.1         | 2.4        |             | -4.2         | 0.0          |
| Fuel oil              | 0.7        | -0.7        | -0.7         |             | -3.9       | -0.1        | 4.0          | -0.7         |
| Bunker fuel           |            | -1.1        |              |             |            |             | 1.1          | 0.0          |
| Other                 | 0.2        | 2.6         | -0.2         | 1.2         | -0.5       | -3.6        | 0.3          | 0.0          |
| <b>TOTAL</b>          | <b>0.5</b> | <b>-0.5</b> | <b>-16.1</b> | <b>16.1</b> | <b>8.2</b> | <b>-4.5</b> | <b>-12.4</b> | <b>-8.7</b>  |

APPENDIX 3

FCC GASOLINE AND CHEMICAL RETURNS PROCESSING SCHEME

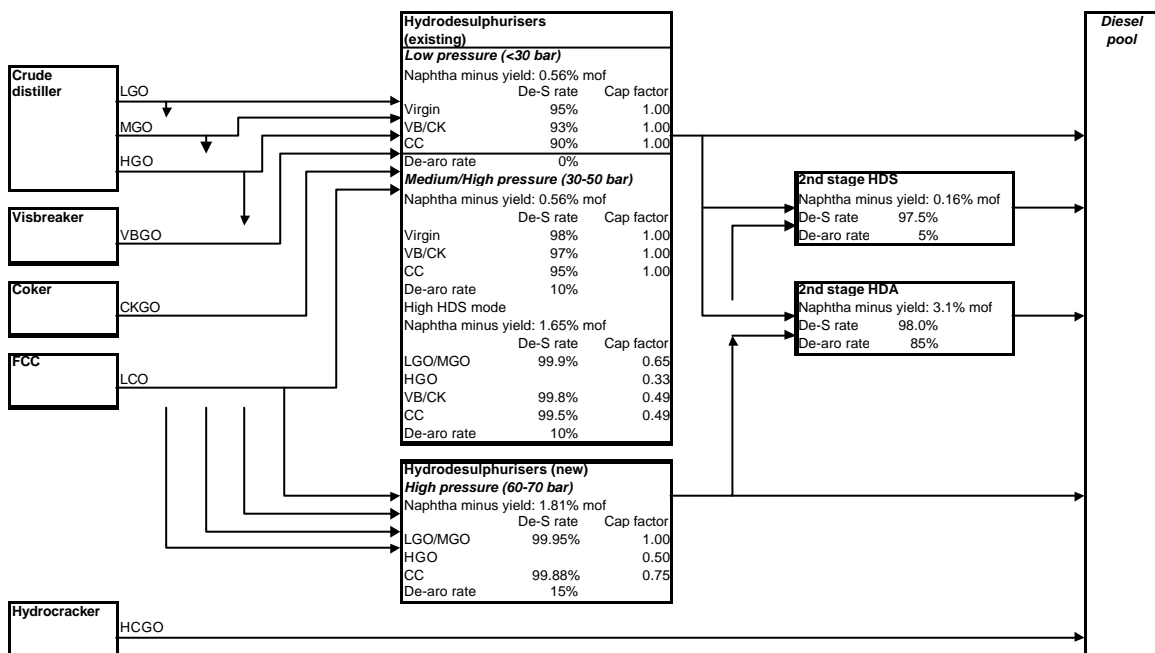
| Abbreviations |                                   | Cut-points  |             |
|---------------|-----------------------------------|-------------|-------------|
|               |                                   | Lower (LCP) | Upper (UCP) |
| HCCG          | Heavy Cat. Cracker Gasoline       | 140         | 180/221     |
| LCCG          | Light Cat. Cracker Gasoline       | C5          | 140         |
| MCCG          | Medium Cat. Cracker Gasoline      | 75/95       | 140         |
| ELCCG         | Extra Light Cat. Cracked Gasoline | C5          | 75/95       |



**APPENDIX 4**

**GASOILS PROCESSING SCHEME**

| Abbreviations |                              | Cut-points  |             |
|---------------|------------------------------|-------------|-------------|
|               |                              | Lower (LCP) | Upper (UCP) |
| LGO           | Virgin Light Gasoil          | 235-250     | 300         |
| MGO           | Virgin Medium Gasoil         | 300         | 350         |
| HGO           | Virgin Heavy Gasoil          | 350         | 370         |
| VBGO          | Visbreaker Gasoil            | 155         | 350         |
| LCO           | Light Cycle Oil (FCC gasoil) | 180-221     | 350         |
| HCGO          | Hydrocracked gasoil          | 250         | 350         |



Note: Virgin gasoils can also be blended as such into the pool. This option is, however, irrelevant for all post 2005 scenarios

## APPENDIX 5

### CALCULATION OF COSTS FOR SECURITY OF SUPPLY OF DIESEL

#### Additional capacity

An extra hydrodesulphurisation capacity of 7.5% of the total diesel production (including exports) is expected to be built to cover for technical upsets and enable reprocessing of off-spec products. The cost of this extra capacity is calculated as the marginal cost to build a slightly larger plant (1.5 Mt/a) assuming a capex of 75 MUSD for a full 1.3 Mt/a plant.

$$\begin{aligned} \text{Capex per ton on additional capacity} = \\ \text{Capex for 1.3 Mt/a plant} \times (1.5 / 1.3)^{0.65} - 1) / (1.5 - 1.3) \end{aligned}$$

$$\begin{aligned} \text{Cost of extra capacity (MUSD)} = \\ \text{Tons of additional capacity} \times \text{capex per ton} \\ (0.075 \times \text{Diesel production}) \times (75 \times ((1.5/1.3)^{0.65} - 1) / (1.5 - 1.3)) \end{aligned}$$

#### Extra stock holding

During a plant upset, the daily production of untreated gasoil has to be held in stock for later reprocessing. An additional 16 days off stream per annum is assumed. This material is reprocessed using the spare capacity available. Accounting for some seasonality in the demand we have assumed 20% spare capacity to be available for reprocessing. This corresponds to a period of  
 $16 / 0.2 = 80$  days

The cost of carrying this stock is calculated based on the full amount for half the time assuming a product value of 234 USD/t and 7% interest rate:

$$\begin{aligned} \text{Cost of extra inventory (MUSD/a)} = \\ (\text{t reprocessed}) \times (1/2 \text{ days for reprocessing}) \times (\text{USD/t inventory holding cost}) \end{aligned}$$

$$\begin{aligned} \text{Cost of extra inventory (MUSD/a)} = \\ (\text{Diesel prod.} \times 16 / 365) \times (16 + 16 / 0.2 / 2 / 365) \times (234 \times 0.07) \end{aligned}$$



**APPENDIX 6**

**INCREMENTAL INVESTMENTS, OPERATING COSTS AND CO<sub>2</sub> EMISSIONS PER REGION**

**GASOLINE 30 ppm**

| Region   | SCA         | UKI         | BEN         | GEA         | FRA         | SPP         | ITG         | EU-15       |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <b>Investment costs (MUSD)</b>                     |             |             |             |             |             |             |             |             |
| <b>New plants</b>                                  |             |             |             |             |             |             |             |             |
| Kero/Naphtha hydrotreater                          | 13          | 4           | 10          | 34          | 9           | 6           | 10          | 86          |
| FCC gasoline splitter                              | 2           | 3           | 4           | 12          |             |             | 13          | 34          |
| Chemical return splitter                           | 0           |             | 3           | 9           | 4           | 4           | 4           | 25          |
| FCC gasoline hydrotreatment                        | 10          | 39          | 10          | 40          | 25          | 20          | 10          | 154         |
| FCC gasoline extractive Merox                      | 0           | 0           |             | 15          |             | 2           |             | 18          |
| LP reformer  |             | 17          |             |             |             |             |             | 17          |
| HP reformer  |             |             |             |             |             |             |             |             |
| Reformer upgrade                                   |             |             |             |             |             | 20          |             | 20          |
| Reformate splitter                                 |             | 1           | 1           | 2           |             | 2           | 0           | 6           |
| Isomerisation (once-through)                       |             |             | 1           |             |             |             |             | 1           |
| Isomerisation (recycle)                            |             |             |             |             |             | 21          | 43          | 64          |
| Isomerisation (LPL)                                |             | 9           | 12          | 18          |             |             | 24          | 62          |
| Alkylation   |             |             |             | 60          |             |             |             | 60          |
| MTBE   |             |             |             |             |             | 2           |             | 2           |
| TAME   |             |             |             |             |             |             |             |             |
| Butamer  |             |             |             |             |             |             |             |             |
| Gasoil Hydrodesulphuriser HP                       |             |             |             | -1          |             | -1          |             | -2          |
| 2nd stage gasoil HDS                               |             |             |             | -1          |             | -3          | 6           | 1           |
| 2nd stage gasoil hydrogenation                     | -1          |             | 2           |             |             |             |             | 1           |
| LCO dearomatisation                                |             |             |             |             |             |             |             |             |
| Vacuum distillation                                |             |             |             |             | 0           |             |             | 0           |
| FCC  |             |             |             | 14          |             | 1           |             | 16          |
| Hydrocracker (recycle)                             |             | 2           |             |             |             |             |             | 2           |
| Hydrocracker (once-through)                        |             |             |             |             |             |             |             |             |
| FCC feed hydrotreater                              | 2           |             | 15          |             |             | 41          | 27          | 84          |
| Hydrogen manufacturing                             |             |             |             | 8           | -3          | 8           | 5           | 18          |
| Sulphur recovery                                   |             |             |             | 4           |             | 4           |             | 8           |
| Flue gas desulphurisation                          |             |             |             |             | -6          |             |             | -6          |
| <b>Other Investments</b>                           |             |             |             |             |             |             |             |             |
| Security of supply                                 |             |             |             |             |             |             |             |             |
| Hydrogen recovery                                  |             |             |             | -5          | 10          | -5          |             |             |
| Offsite facilities for transfers                   |             |             |             |             | 15          |             |             | 15          |
| External MTBE Plants                               | 1           |             |             |             | 1           | 1           |             | 2           |
| External Methanol Plants                           | 0           | 1           |             |             | 35          | 2           | -3          | 36          |
| <b>Total Incremental Investment</b>                |             |             |             |             |             |             |             |             |
| Internal   | 27          | 74          | 57          | 209         | 56          | 122         | 141         | 685         |
| Others   | 1           | 1           |             |             | 36          | 3           | -3          | 38          |
| <b>Total</b>                                       | <b>28</b>   | <b>75</b>   | <b>57</b>   | <b>209</b>  | <b>92</b>   | <b>125</b>  | <b>138</b>  | <b>724</b>  |
| <b>Incremental Operating costs</b>                 |             |             |             |             |             |             |             |             |
| Maintenance, ops & OH                              | 1.2         | 3.2         | 2.5         | 9.0         | 2.4         | 5.3         | 6.1         | 29.6        |
| Transfer costs                                     | -0.3        | 0.4         | -8.5        | 0.2         | 0.4         | 0.3         | -2.2        | -9.7        |
| Energy cost (global)                               | 3.0         | 6.2         | 10.4        | 23.9        | 10.1        | 11.1        | 10.6        | 75.3        |
| Supply security inventory financing                |             |             |             |             |             |             |             |             |
| Cetane additive                                    |             |             |             |             |             |             |             |             |
| Lubricity additivation                             |             |             |             |             |             |             |             |             |
| External maintenance, ops & OH                     | 0.0         | 0.0         |             |             | 1.6         | 0.1         | -0.1        | 1.6         |
| <b>Total</b>                                       | <b>3.9</b>  | <b>9.8</b>  | <b>4.4</b>  | <b>33.1</b> | <b>14.5</b> | <b>16.8</b> | <b>14.4</b> | <b>96.9</b> |
| <b>Present Value of costs</b>                      |             |             |             |             |             |             |             |             |
| MUSD   | 66          | 171         | 99          | 532         | 233         | 289         | 278         | 1668        |
| MEUR   | 69          | 180         | 105         | 560         | 246         | 304         | 292         | 1756        |
| <b>Incremental CO<sub>2</sub> emissions (Mt/a)</b> | <b>0.06</b> | <b>0.13</b> | <b>0.22</b> | <b>0.50</b> | <b>0.17</b> | <b>0.23</b> | <b>0.23</b> | <b>1.54</b> |

**APPENDIX 6 cont'd**

**GASOLINE 10 ppm**

| Region                                    | SCA         | UKI         | BEN         | GEA         | FRA         | SPP         | ITG         | EU-15        |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| <b>Investment costs (MUSD)</b>            |             |             |             |             |             |             |             |              |
| <b>New plants</b>                         |             |             |             |             |             |             |             |              |
| Kero/Naphtha hydrotreater                 | 34          | 9           | 37          | 66          | 33          | 26          | 44          | 250          |
| FCC gasoline splitter                     | 10          | 15          | 13          | 37          | 5           | 1           | 25          | 105          |
| Chemical return splitter                  | 2           | 6           | 3           | 10          | 7           | 6           | 11          | 47           |
| FCC gasoline hydrotreatment               | 9           | 83          | 50          | 105         | 73          | 31          | 76          | 426          |
| FCC gasoline extractive Merox             | 7           | 37          | 16          | 52          | 27          | 21          | 33          | 192          |
| LP reformer                               |             | 102         |             |             |             |             |             | 102          |
| HP reformer                               | 3           | 7           |             | 5           |             |             |             | 16           |
| Reformer upgrade                          |             | 20          | 40          |             |             | 20          | 160         | 240          |
| Reformate splitter                        | 1           | 6           | 7           | 4           | 0           | 5           | 0           | 22           |
| Isomerisation (once-through)              |             |             | 14          |             |             |             |             | 14           |
| Isomerisation (recycle)                   |             |             | 13          | 85          |             | 72          | 99          | 268          |
| Isomerisation (LPL)                       | 21          | 50          | 47          | 65          |             | 21          | 56          | 260          |
| Alkylation                                | 3           |             | 27          | 137         |             | 16          | 85          | 269          |
| MTBE                                      | 4           |             | 4           |             |             |             | 2           | 10           |
| TAME                                      |             |             | 2           |             |             | 75          | 12          | 89           |
| Butamer                                   |             |             |             |             |             |             |             |              |
| Gasoil Hydrodesulphuriser HP              |             |             |             | 18          |             | 2           |             | 20           |
| 2nd stage gasoil HDS                      |             |             |             |             |             | -3          | -29         | -33          |
| 2nd stage hydrogenation                   | -1          |             | 1           |             |             |             |             |              |
| LCO dearomatisation                       |             |             |             |             |             |             |             |              |
| Vacuum distillation                       | 3           |             | 2           |             | -1          |             |             | 4            |
| FCC                                       |             |             | 40          | 79          |             | 4           |             | 123          |
| Hydrocracker (recycle)                    |             | 16          |             |             |             |             |             | 16           |
| Hydrocracker (once-through)               |             |             |             |             |             |             |             |              |
| FCC feed hydrotreater                     | 8           |             |             |             | 7           | 39          |             | 54           |
| Hydrogen manufacturing                    |             |             | 3           |             |             | 18          | 10          | 30           |
| Sulphur recovery                          |             |             |             |             |             | 4           | 4           | 8            |
| Flue gas desulphurisation                 |             |             |             | 11          | -6          |             |             | 6            |
| <b>Other Investments</b>                  |             |             |             |             |             |             |             |              |
| Security of supply                        |             |             |             |             |             |             |             |              |
| Hydrogen recovery                         |             | 10          | -10         | -5          | 5           | -5          | -5          | -10          |
| Offsite facilities for transfers          |             |             |             | 10          | -35         |             |             | -25          |
| External MTBE Plants                      | 1           |             |             |             | 1           |             |             | 1            |
| External Methanol Plants                  | 4           | 3           | -1          |             | 45          | 26          | 7           | 83           |
| <b>Total Incremental Investment</b>       |             |             |             |             |             |             |             |              |
| Internal                                  | 104         | 361         | 308         | 681         | 115         | 351         | 583         | 2503         |
| Others                                    | 5           | 3           | -1          |             | 45          | 26          | 7           | 85           |
| <b>Total</b>                              | <b>109</b>  | <b>364</b>  | <b>308</b>  | <b>681</b>  | <b>160</b>  | <b>377</b>  | <b>589</b>  | <b>2588</b>  |
| <b>Incremental Operating costs MUSD/a</b> |             |             |             |             |             |             |             |              |
| Maintenance, ops & OH                     | 4.5         | 15.6        | 13.3        | 29.4        | 5.0         | 15.2        | 25.2        | 108.1        |
| Transfer costs                            | 0.8         | 1.4         | -5.3        | 4.7         | 0.2         | 0.2         | -29.4       | -27.4        |
| Energy cost (global)                      | 18.2        | 26.0        | 11.2        | 52.8        | 18.7        | 39.5        | 44.6        | 211.1        |
| Supply security inventory financing       |             |             |             |             |             |             |             |              |
| Cetane additive                           |             |             |             |             |             |             |             |              |
| Lubricity additivation                    |             | 0.4         |             |             |             |             |             | 0.4          |
| External maintenance, ops & OH            | 0.2         | 0.1         | 0.0         |             | 2.0         | 1.1         | 0.3         | 3.7          |
| <b>Total</b>                              | <b>23.7</b> | <b>43.5</b> | <b>19.3</b> | <b>86.9</b> | <b>25.8</b> | <b>56.0</b> | <b>40.7</b> | <b>296.0</b> |
| <b>Present Value of costs</b>             |             |             |             |             |             |             |             |              |
| MUSD                                      | 340         | 788         | 496         | 1528        | 412         | 923         | 986         | 5474         |
| MEUR                                      | 358         | 830         | 522         | 1608        | 433         | 972         | 1038        | 5762         |
| <b>Incremental CO2 emissions (Mt/a)</b>   |             |             |             |             |             |             |             |              |
|   | 0.38        | 0.54        | 0.24        | 1.11        | 0.34        | 0.80        | 0.93        | 4.34         |

**APPENDIX 6 cont'd**

| <b>DIESEL 30 ppm</b>                    |            |             |             |             |             |             |             |              |
|---|------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| <b>Region</b>                           | <b>SCA</b> | <b>UKI</b>  | <b>BEN</b>  | <b>GEA</b>  | <b>FRA</b>  | <b>SPP</b>  | <b>ITG</b>  | <b>EU-15</b> |
| <b>Investment costs (MUSD)</b>          |            |             |             |             |             |             |             |              |
| <b>New plants</b>                       |            |             |             |             |             |             |             |              |
| Kero/Naphtha hydrotreater               | 11         | 1           | 15          | 48          | 75          | 9           | 18          | 179          |
| FCC gasoline splitter                   |            |             |             | 0           |             |             |             | 0            |
| Chemical return splitter                |            |             |             | 0           | -2          | 0           | 0           | -2           |
| FCC gasoline hydrotreatment             |            | 1           |             |             | 1           | 1           |             | 3            |
| FCC gasoline extractive Merox           |            | -1          |             |             |             |             |             | -1           |
| LP reformer                             |            |             |             |             |             |             |             |              |
| HP reformer                             |            |             |             |             |             |             |             |              |
| Reformer upgrade                        |            |             |             |             |             | 20          |             | 20           |
| Reformate splitter                      |            | 0           |             | 0           | 3           | 1           | 0           | 3            |
| Isomerisation (once-through)            |            |             |             |             |             |             |             |              |
| Isomerisation (recycle)                 |            |             |             |             |             |             |             |              |
| Isomerisation (LPL)                     |            | 3           |             |             |             |             | 3           | 6            |
| Alkylation                              |            |             |             |             |             |             |             |              |
| MTBE                                    |            |             |             |             |             |             |             |              |
| TAME                                    |            |             |             |             |             |             |             |              |
| Butamer                                 |            |             |             |             |             |             |             |              |
| Gasoil Hydrodesulphuriser HP            |            | 73          | 15          | 61          | 87          | 101         | 63          | 399          |
| 2nd stage gasoil HDS                    |            |             |             | -1          |             | -3          | 9           | 5            |
| 2nd stage hydrogenation                 | 3          |             | 9           | 5           | 27          |             | 50          | 94           |
| LCO dearomatisation                     |            |             |             |             |             |             |             |              |
| Vacuum distillation                     |            |             |             |             | 0           | 1           |             | 1            |
| FCC                                     |            |             |             |             |             |             |             |              |
| Hydrocracker (recycle)                  |            | 16          |             |             |             |             |             | 16           |
| Hydrocracker (once-through)             |            |             |             |             |             |             |             |              |
| FCC feed hydrotreater                   |            |             |             |             | 2           | -2          |             | 1            |
| Hydrogen manufacturing                  |            | 5           |             | 8           | 23          | 5           | 15          | 55           |
| Sulphur recovery                        |            |             |             |             |             |             |             |              |
| Flue gas desulphurisation               |            |             |             |             | -6          |             |             | -6           |
| <b>Other Investments</b>                |            |             |             |             |             |             |             |              |
| Security of supply                      | 8          | 19          | 15          | 24          | 20          | 22          | 34          |              |
| Hydrogen recovery                       |            | -5          |             | 5           | -5          | -5          | -15         | -25          |
| Offsite facilities for transfers        |            |             |             |             | 15          |             |             | 15           |
| External MTBE Plants                    | 1          |             |             |             | 1           | 1           |             | 3            |
| External Methanol Plants                | 0          |             |             |             | 42          | 0           |             | 43           |
| <b>Total Incremental Investment</b>     |            |             |             |             |             |             |             |              |
| Internal                                | 22         | 113         | 54          | 150         | 240         | 150         | 176         | 905          |
| Others                                  | 1          |             |             |             | 44          | 1           |             | 46           |
| <b>Total</b>                            | <b>23</b>  | <b>113</b>  | <b>54</b>   | <b>150</b>  | <b>283</b>  | <b>151</b>  | <b>176</b>  | <b>950</b>   |
| <b>Incremental Operating costs</b>      |            |             |             |             |             |             |             |              |
| Maintenance, ops & OH                   | 0.6        | 4.0         | 1.7         | 5.4         | 9.5         | 5.5         | 6.2         | 33.0         |
| Transfer costs                          | 0.0        | -0.7        | 4.3         | -1.5        | 0.6         | 1.6         | 5.2         | 9.6          |
| Energy cost (global)                    | 1.7        | 1.5         | 2.7         | 6.9         | 12.2        | 5.6         | 8.6         | 39.1         |
| Supply security inventory financing     | 0.3        | 0.7         | 0.5         | 0.8         | 0.7         | 0.8         | 1.2         | 4.9          |
| Cetane additive                         |            |             |             |             |             |             |             |              |
| Lubricity additivation                  | 3.0        | 9.6         | 7.4         | 11.8        | 10.2        | 10.6        | 16.7        | 69.3         |
| External maintenance, ops & OH          | 0.0        |             |             |             | 1.9         | 0.0         |             | 2.0          |
| <b>Total</b>                            | <b>5.7</b> | <b>15.1</b> | <b>16.6</b> | <b>23.5</b> | <b>35.0</b> | <b>24.1</b> | <b>37.8</b> | <b>157.7</b> |
| <b>Present Value of costs</b>           |            |             |             |             |             |             |             |              |
| MUSD                                    | 79         | 260         | 216         | 379         | 625         | 386         | 544         | 2488         |
| MEUR                                    | 83         | 273         | 227         | 398         | 658         | 406         | 573         | 2619         |
| <b>Incremental CO2 emissions (Mt/a)</b> |            |             |             |             |             |             |             |              |
|   | 0.03       | 0.03        | 0.06        | 0.15        | 0.21        | 0.12        | 0.18        | 0.77         |

**APPENDIX 6 cont'd**

**DIESEL 10 ppm**

| <b>Region</b>                           | <b>SCA</b>  | <b>UKI</b>  | <b>BEN</b>   | <b>GEA</b>  | <b>FRA</b>  | <b>SPP</b>  | <b>ITG</b>  | <b>EU-15</b> |
|---|-------------|-------------|--------------|-------------|-------------|-------------|-------------|--------------|
| <b>Investment costs (MUSD)</b>          |             |             |              |             |             |             |             |              |
| <b>New plants</b>                       |             |             |              |             |             |             |             |              |
| Kero/Naphtha hydrotreater               | 5           | 3           | 15           | 80          | 22          | 11          | 5           | 141          |
| FCC gasoline splitter                   |             |             |              |             |             |             | 1           | 1            |
| Chemical return splitter                |             |             |              |             | -2          |             | 1           | -1           |
| FCC gasoline hydrotreatment             |             | -1          |              |             | -11         |             | -1          | -13          |
| FCC gasoline extractive Merox           |             | -1          |              |             | 0           |             |             | -1           |
| LP reformer                             |             | 2           |              |             |             |             |             | 2            |
| HP reformer                             |             |             |              |             |             |             |             |              |
| Reformer upgrade                        |             |             |              |             |             | 40          | 160         | 200          |
| Reformate splitter                      |             | 0           | 0            | 0           | 2           | 1           | 3           | 7            |
| Isomerisation (once-through)            |             |             |              |             |             |             | 4           | 4            |
| Isomerisation (recycle)                 |             |             |              |             |             |             | 2           | 2            |
| Isomerisation (LPL)                     |             | 3           |              |             |             |             | 3           | 6            |
| Alkylation                              |             |             |              |             |             |             |             |              |
| MTBE                                    |             |             |              |             |             |             |             |              |
| TAME                                    |             |             |              |             |             |             |             |              |
| Butamer                                 |             |             |              |             |             |             |             |              |
| Gasoil Hydrodesulphuriser HP            | 23          | 367         | 46           | 302         | 462         | 490         | 399         | 2088         |
| 2nd stage gasoil HDS                    |             |             |              |             |             | -3          | 12          | 8            |
| 2nd stage hydrogenation                 | 19          |             | 68           | 40          | 19          | 21          | 173         | 339          |
| LCO dearomatisation                     |             |             |              |             |             |             |             |              |
| Vacuum distillation                     |             |             |              |             |             | 7           |             | 7            |
| Visbreaker                              |             |             |              |             |             |             | 6           | 6            |
| FCC                                     |             |             |              |             |             |             |             |              |
| Hydrocracker (recycle)                  |             |             | 5            |             |             |             |             | 5            |
| Hydrocracker (once-through)             |             |             |              |             |             |             |             |              |
| FCC feed hydrotreater                   | 2           |             | 20           |             | 2           |             | 5           | 29           |
| Hydrogen manufacturing                  | 5           | 13          | 8            | 20          | 40          | 30          | 50          | 165          |
| Sulphur recovery                        |             |             | 4            |             |             |             | 4           | 8            |
| Flue gas desulphurisation               |             |             |              |             | -6          | 11          |             | 6            |
| <b>Other Investments</b>                |             |             |              |             |             |             |             |              |
| Security of supply                      | 24          | 58          | 45           | 71          | 61          | 66          | 101         |              |
| Hydrogen recovery                       |             | -5          | -5           | -5          |             |             | -15         | -30          |
| Offsite facilities for transfers        |             |             |              |             | 2           |             |             | 2            |
| External MTBE Plants                    | 1           |             |              |             | 1           | 1           |             | 2            |
| External Methanol Plants                | 0           | 0           |              |             | 44          | 0           |             | 44           |
| <b>Total Incremental Investment</b>     |             |             |              |             |             |             |             |              |
| Internal                                | 78          | 438         | 204          | 508         | 592         | 673         | 911         | 3404         |
| Others                                  | 1           | 0           |              |             | 45          | 1           |             | 46           |
| <b>Total</b>                            | <b>79</b>   | <b>438</b>  | <b>204</b>   | <b>508</b>  | <b>636</b>  | <b>674</b>  | <b>911</b>  | <b>3450</b>  |
| <b>Incremental Operating costs</b>      |             |             |              |             |             |             |             |              |
| Maintenance, ops & OH                   | 2.3         | 16.4        | 6.9          | 18.9        | 22.9        | 26.2        | 35.0        | 128.7        |
| Transfer costs                          | 0.0         | -0.9        | -4.0         | -2.5        | 5.1         | -0.3        | -6.0        | -8.5         |
| Energy cost (global)                    | 3.3         | 8.7         | -1.3         | 15.3        | 12.5        | 20.0        | 28.1        | 86.6         |
| Supply security inventory financing     | 0.8         | 2.0         | 1.5          | 2.4         | 2.1         | 2.3         | 3.5         | 14.6         |
| Cetane additive                         |             |             |              |             |             |             |             |              |
| Lubricity additivation                  | 6.7         | 21.1        | 16.3         | 25.9        | 22.3        | 24.0        | 36.8        | 153.1        |
| External maintenance, ops & OH          | 0.0         | 0.0         |              |             | 1.9         | 0.0         |             | 1.9          |
| <b>Total</b>                            | <b>13.1</b> | <b>47.3</b> | <b>19.5</b>  | <b>60.1</b> | <b>66.9</b> | <b>72.2</b> | <b>97.4</b> | <b>376.5</b> |
| <b>Present Value of costs</b>           |             |             |              |             |             |             |             |              |
| MUSD                                    | 207         | 899         | 394          | 1094        | 1289        | 1378        | 1860        | 7121         |
| MEUR                                    | 218         | 947         | 415          | 1151        | 1356        | 1450        | 1958        | 7496         |
| <b>Incremental CO2 emissions (Mt/a)</b> | <b>0.07</b> | <b>0.18</b> | <b>-0.02</b> | <b>0.32</b> | <b>0.21</b> | <b>0.42</b> | <b>0.59</b> | <b>1.77</b>  |

**APPENDIX 6 cont'd**

**GASOLINE AND DIESEL 10 ppm**

| <b>Region</b>                           | <b>SCA</b>  | <b>UKI</b>  | <b>BEN</b>  | <b>GEA</b>   | <b>FRA</b>  | <b>SPP</b>   | <b>ITG</b>   | <b>EU-15</b> |
|---|-------------|-------------|-------------|--------------|-------------|--------------|--------------|--------------|
| <b>Investment costs (MUSD)</b>          |             |             |             |              |             |              |              |              |
| <b>New plants</b>                       |             |             |             |              |             |              |              |              |
| Kero/Naphtha hydrotreater               | 40          | 10          | 32          | 120          | 26          | 25           | 51           | 303          |
| FCC gasoline splitter                   | 9           | 14          | 13          | 37           | 5           | 0            | 24           | 104          |
| Chemical return splitter                | 2           | 6           | 3           | 10           | 8           | 7            | 11           | 47           |
| FCC gasoline hydrotreatment             | 3           | 85          | 49          | 106          | 73          | 31           | 72           | 420          |
| FCC gasoline extractive Mercox          | 8           | 37          | 16          | 53           | 26          | 20           | 34           | 193          |
| LP reformer                             |             | 98          |             |              |             |              |              | 98           |
| HP reformer                             | 11          | 6           |             | 5            |             |              |              | 22           |
| Reformer upgrade                        |             |             | 40          |              |             | 80           | 160          | 280          |
| Reformate splitter                      | 1           | 6           | 7           | 5            | 1           | 5            | 2            | 28           |
| Isomerisation (once-through)            |             |             |             |              |             | 2            |              | 2            |
| Isomerisation (recycle)                 |             |             | 26          | 82           |             | 86           | 177          | 371          |
| Isomerisation (LPL)                     | 24          | 53          | 53          | 74           |             | 30           | 71           | 305          |
| Alkylation                              |             |             | 22          | 140          |             |              | 3            | 165          |
| MTBE                                    | 2           |             |             |              |             |              | 2            | 4            |
| TAME                                    |             |             | 2           |              |             | 60           | 17           | 78           |
| Butamer                                 |             |             |             |              |             |              |              |              |
| Gasoil Hydrodesulphuriser HP            | 22          | 375         | 42          | 357          | 502         | 494          | 408          | 2200         |
| 2nd stage gasoil HDS                    |             |             |             | -1           |             | -3           | 24           | 20           |
| 2nd stage hydrogenation                 | -1          |             | 68          | 28           | 41          | 12           | 128          | 276          |
| LCO dearomatisation                     |             |             |             |              |             |              |              |              |
| Vacuum distillation                     | 1           |             | 10          |              | 0           | 0            |              | 11           |
| Visbreaker                              |             |             |             |              |             |              |              |              |
| FCC                                     |             |             | 32          | 70           |             |              |              | 102          |
| Hydrocracker (recycle)                  |             |             |             |              |             | 6            |              | 6            |
| Hydrocracker (once-through)             |             |             |             |              |             | 5            |              | 5            |
| FCC feed hydrotreater                   | 10          |             | 8           |              | 2           | 47           |              | 67           |
| Hydrogen manufacturing                  | 8           | 10          | 5           | 20           | 23          | 50           | 70           | 185          |
| Sulphur recovery                        |             |             |             | 4            | 4           | 4            |              | 12           |
| Flue gas desulphurisation               |             |             |             | 22           | 11          |              |              | 34           |
| <b>Other investments</b>                |             |             |             |              |             |              |              |              |
| Security of supply                      | 24          | 58          | 45          | 71           | 61          | 66           | 101          |              |
| Hydrogen recovery                       | 5           | 15          | -20         | -5           | -5          | -15          | -15          | -40          |
| Offsite facilities for transfers        | 6           |             |             | 10           | 17          |              |              | 33           |
| External MTBE Plants                    | 1           |             |             |              | 1           | 1            |              | 2            |
| External Methanol Plants                | 3           | 3           | -1          |              | 45          | 21           | 8            | 79           |
| <b>Total Incremental Investment</b>     |             |             |             |              |             |              |              |              |
| Internal                                | 174         | 774         | 452         | 1208         | 794         | 1011         | 1340         | 5753         |
| Others                                  | 4           | 3           | -1          |              | 46          | 22           | 8            | 81           |
| <b>Total</b>                            | <b>178</b>  | <b>777</b>  | <b>451</b>  | <b>1208</b>  | <b>840</b>  | <b>1033</b>  | <b>1348</b>  | <b>5835</b>  |
| <b>Incremental Operating costs</b>      |             |             |             |              |             |              |              |              |
| Maintenance, ops & OH                   | 6.5         | 30.9        | 17.6        | 49.1         | 31.7        | 40.8         | 53.5         | 230.2        |
| Transfer costs                          | 1.6         | 1.1         | 0.8         | 3.0          | 7.5         | 1.8          | -15.2        | 0.6          |
| Energy cost (global)                    | 22.5        | 35.3        | 22.1        | 67.7         | 29.2        | 57.0         | 77.9         | 311.7        |
| Supply security inventory financing     | 0.8         | 2.0         | 1.5         | 2.4          | 2.1         | 2.3          | 3.5          | 14.6         |
| Cetane additive                         |             |             |             |              |             |              |              |              |
| Lubricity additivation                  | 6.7         | 21.1        | 16.3        | 25.9         | 22.3        | 24.0         | 36.8         | 153.1        |
| External maintenance, ops & OH          | 0.2         | 0.1         | -0.1        |              | 2.0         | 0.9          | 0.4          | 3.5          |
| <b>Total</b>                            | <b>38.3</b> | <b>90.5</b> | <b>58.2</b> | <b>148.1</b> | <b>94.8</b> | <b>126.8</b> | <b>156.9</b> | <b>713.7</b> |
| <b>Present Value of costs</b>           |             |             |             |              |             |              |              |              |
| MUSD                                    | 551         | 1660        | 1019        | 2652         | 1765        | 2269         | 2878         | 12793        |
| MEUR                                    | 580         | 1747        | 1072        | 2792         | 1857        | 2388         | 3029         | 13466        |
| <b>Incremental CO2 emissions (Mt/a)</b> | <b>0.47</b> | <b>0.74</b> | <b>0.47</b> | <b>1.42</b>  | <b>0.56</b> | <b>1.17</b>  | <b>1.63</b>  | <b>6.46</b>  |